csi wireless

ANNUAL REPORT • 2005

ANNUAL MEETING

The Annual Meeting will be held on Wednesday, May 24, 2006 at 3:00 p.m. MST at the Sheraton Suites Eau Claire, Calgary, Alberta.



CSI Wireless Inc. designs and manufactures innovative, cost-effective, wireless and GPS products for applications in agriculture, marine and other markets. CSI is a leader in several high-growth markets including precision agriculture guidance and desktop cellular telephones. The Company owns leading brand names, numerous patents, and other intellectual property. It has licensed its technology to manufacture chipsets, GPS receivers and cellular handsets. The Company's head office is in Calgary, Alberta, and it has major product development, and sales and marketing facilities in California's Silicon Valley, Arizona, Kansas and Texas.



MESSAGE TO SHAREHOLDERS

Fellow Shareholders,

2005 turned out to be a challenging year financially for CSI Wireless. While I am disappointed in the financial results, I strongly believe that the strategic changes we implemented during the year better position the Company to generate long-term value.

Over the past decade, CSI Wireless has become a global leader within its specialized market niches and we entered 2005 with strength in our two core businesses - GPS guidance and Desktop Cellular Telephones (or Fixed Wireless). By the end of April we had delivered the second highest GPS profit in Company history, shown solid year-over-year organic growth in our core businesses, closed a \$15 million financing, and acquired our largest and most profitable GPS customer.

With our GPS and Desktop Cellular businesses firing on all cylinders, 2005 looked to be another record year for top and bottom line performance. However, as droughts globally impacted agricultural GPS sales, competitive pricing pressure decreased revenues and margins on our fixed wireless phones, and foreign exchange fluctuation tempered our overall revenues by another 7%, we were only able to report marginal revenue growth. In the end, while growth was limited for CSI in 2005, the year continued our track record of eight consecutive years of revenue growth.



Hemisphere GPS

Softness in sales to the agricultural markets this year reduced the level of growth in our GPS division; however, the overall feedback from our customer base indicates better growth ahead. Despite the dry weather and negative macroeconomic pressures on our GPS agricultural precision guidance products, the overall longterm trend for this market is very clear and very strong - GPS guidance is the future of productive farming in the world. Using our products, farmers get increased yield from fields, lower the cost of production, and increase the efficiencies of the farming operation - all for very little investment. Our customers are getting payback on their investment in the first year, and reaping the returns from our Outback® line of products for years after.

Agricultural guidance has been our most profitable business and an area of strength for our GPS product sales over the past several years and will continue to be for many more. One of the most important initiatives of our GPS business in 2005 was our April acquisition of the Outback GPS agriculture business from RHS, Inc. of Hiawatha, Kansas. By acquiring the business of our lead distribution partner, we have solidified our dominance in after-market GPS guidance sales. I remain very pleased with the acquisition and am confident that it will bring long-term strategic and financial value to the Company in the coming years.

As a result of the required accounting treatment applied to inventory purchased as part of the Outback acquisition, margins were lower in 2005 than they will be going forward. The impact is temporary while CSI draws down the acquired Outback inventory and, in 2006 once the acquired inventory is sold, the profitability of the business model improves significantly, adding to our bottom line moving forward.

50% and 60% of direct and indirect market share. The Outback S product line that CSI began manufacturing exclusively for RHS in 2001, has quickly come to dominate the market for aftermarket agricultural guidance. This was due to the combination of the excellent product performance and reliability provided by CSI, combined with the innovative marketing and distribution techniques provided by RHS. In order to capture and capitalize on the value of these two organizations, at the beginning of 2005 we acquired Outback and combined it with Satloc's product lines under one corporate identity - "Hemisphere GPS". We believe that the winning formula achieved with the Outback S product line can be replicated across all of CSI's GPS products and operations.

We are now number one in the world for after-

market precision agriculture sales, with between

Hemisphere GPS is also a significant supplier of GPS products to agricultural original equipment manufacturers ("OEMs") that install our products on their factory floors. Our OEM customers include CLAAS KgAa mbH – one of the world's largest agricultural machinery manufacturers.

The largest share of our GPS revenues comes from our guidance products for agricultural markets – this was the strategic driver behind the acquisition of the Outback business from RHS during 2005. Product sales to the agriculture market now make up over 80% of our total GPS sales. The precision agriculture line of products helps farms of all sizes increase their productivity and reduce the amount of costly inputs such as fertilizer, pesticides, fuel and the farmer's time. While this industry is only a few years old, it is clearly the future of the agriculture market.

Our Outback product line commands a leading market share position in the precision farming market. When RHS first began shipping Outback products in 2001, they were only distributed throughout North America. Now they are also being sold in South America, Europe and Australia. The Outback brand is becoming respected worldwide.

We believe the agricultural guidance market will continue to rapidly expand. This market is in the very early stages of development and with increasing accuracy and lower costs, GPS adoption will accelerate on farms of all sizes. Our product roadmap for this market will address the dramatic evolution that we will see over the next decade.

Outback® S2



The opportunity that lies before us in agricultural guidance is enormous, and we believe we have only just scratched the surface.

Perhaps our most exciting and imminent opportunity in Hemisphere GPS guidance for agriculture is with our new auto-steering systems that leverage the success we've already achieved in the precision agriculture market. Our Outback eDrive® and GPSteer™ systems enable operators to drive their tractors and other self-propelled agricultural equipment hands-free, with high accuracy enabling them to reduce costs. The customer and market reaction to the initial launch of these products has been very enthusiastic.

In agriculture, accuracy is becoming everything. Some farming techniques are now very difficult, if not impossible, to do without high accuracy GPS and autosteering. High accuracy is in demand and we believe that as systems come down in price, virtually every farm will be using them in the coming decade.

On the technology side, we added to our intellectual property in 2005 with the launch of our state-of-theart GPS receiver, an application-specific integrated circuit (ASIC) computer chipset, based on our own technology, which we have named CrescentTM.

For a company of CSI Wireless' relatively small size to develop its own ASIC is an impressive technological achievement, and a tribute to the extensive engineering expertise and core GPS capabilities of our research and development staff.

Our new ASIC is enabling our Crescent receivers to achieve approximately a 50% increase in accuracy over competing products. The receivers deliver higher update rates, noise-reduced raw measurements, more memory and higher processor capability, to enable more advanced applications and sophisticated configurations.

Since introducing our Crescent technology, we have begun to launch a whole new line of Hemisphere GPS products in which the high-accuracy Crescent technology has been integrated.

Our first Crescent-equipped product, introduced in May 2005, was the Crescent OEM module – a GPS circuit board. The module has been attracting a lot of interest from OEMs – including CLAAS, who signed an agreement in June 2005 to begin buying Crescent-equipped receivers from Hemisphere GPS for use throughout their extensive product lines and platforms including tractors, grain harvesters, forage harvesters and wide-area mowing machines.

Our second Crescent-equipped product – and another that has been generating widespread industry excitement – is our Outback S2 GPS guidance system for ground-based agricultural applications.

The Outback S2 builds on the success of our very popular Outback S guidance system. Integrating Crescent receiver technology into the Outback S2 enables it to achieve a 50% increase in accuracy and performance over competing models. The increased accuracy is attracting buyers for not only our S2, but every other member of our Outback product line – including our hands-free Outback eDrive automatic steering system. The Outback S2 makes Outback eDrive even more cost-effective – and many agricultural industry reporters and editors have highlighted that fact in recent articles.

We reached an important sales milestone in December 2005 by selling our 2,000th auto-steering system since introducing the product line in North America in early 2004, and in South America, Europe and Australia in 2005. Hemisphere GPS offers two versions of auto-steering – our Outback eDrive and our GPSteer version for OEM customers that is available through our Satloc® division. The market potential for both is very exciting.

Our agriculture-oriented products aren't the only Hemisphere GPS products benefiting from the introduction of our new high-accuracy Crescent receiver technology. We have been integrating the technology into our marine and precision GPS products too.





In December 2005, we introduced the Crescent Vector OEM module. It is a Crescent-equipped circuit board – featuring a complete GPS compass and positioning system – for OEMs. The module is part of our Vector heading sensor product line for marine, agricultural, machine control and other applications that require accurate heading and positioning.

The Crescent Vector OEM is enhancing our already strong core competency in GPS for marine applications. That competency is evident from some of the marine-related supply agreements we signed in 2005. They include deals with MX Marine and its Brunswick Corporation parent company, and with Saab TransponderTech, a division of the giant Saab Group of companies.

CSI has a significant core competency in its GPS markets and has very deep technology and applications expertise in these areas. We see the Crescent technology, as a key platform, enabling new levels of performance and new applications in both our agricultural and nonagricultural GPS markets. The fact that we are one of only a handful of companies that have the auto-steering and GPS technology means that we can look forward to continued success and growth in this market.

Based on these key accomplishments – our Outback acquisition, the release of our Crescent technology, and new auto-steering products – our position in the GPS markets is stronger today than it has ever been. In 2006, we intend to further entrench our leadership position with a number of new products and advanced technology offerings, that are highly anticipated within this market space.

Another important strategic milestone for CSI and Hemisphere GPS was the acquisition in January 2006 of the business assets of Del Norte Technology, Inc. of Dallas, Texas.

Del Norte designs and manufactures GPS products for use in aerial guidance applications such as agricultural crop-dusting and forest firefighting. Hemisphere is already a global leader in this market, through our very successful Satloc product line.

Crescent™ Technology

| Crescent | Technology | Technolo

Satloc controls over 50% of the worldwide aerial guidance for agriculture market, while Del Norte controls over 20%. By acquiring Del Norte – including its expertise in aerial flow control systems and automation – we now control 75% of the worldwide market.

Our Satloc aerial products and Del Norte products are now combined under a new division known as "Hemisphere Air". It brings together two of the strongest teams in the GPS aerial guidance industry enabling them to achieve important product development and marketing synergies, and enhance our bottom line through various cost efficiencies.

Our Del Norte acquisition, like our Outback acquisition, is designed to further enhance our core competencies in GPS, and increase our dominance in strategic niche markets.

Wireless Business Unit

Our Wireless Business Unit also experienced some major developments during the past year.

Telematics

From a strategic perspective, the most significant development was the decision to exit the Telematics business. This decision was not taken lightly as we had invested significant resources and capital into this business and built some of the best products in the market. However, over the years, this business has struggled to turn a profit and it was decided to put our capital to work in our proven businesses instead. The telematics market is very fragmented and characterized by many smaller players with varying needs and strategies. The amount of customization and smaller purchase orders that made up our telematics revenues could not support a profitable business model at this time. Moving out of this market is the right business decision for the Company and for our shareholders, as we believe the industry needs to see consolidation before it is going to show significant profitability.

Desktop Cellular

Our Desktop Cellular Telephone business is well positioned heading into 2006. 2005 saw the total volume of desktop cellular telephone shipments increase by over 40% compared to 2004. During the year, we introduced new products with improved features and lower costs and we entered new markets - diversifying our regional and customer exposure.

Our fixed wireless team introduced some new models of our fixed wireless telephones featuring GSM (Global System for Mobile communications) cellular technology. GSM is the world's most popular cellular protocol. Globally, the use of cellular telephones continued to grow dramatically in 2005, with an increase of 26% to approximately 2.0 billion digital cellular subscribers at September 2005 compared to one year earlier, as reported by the GSM World website (www.gsmworld.com). GSM wireless technology is the world's most widely deployed wireless platform, representing 77% of global wireless users at the end of September 2005 (GSM World). The number of GSM wireless subscribers at the end of September 2005 was 1.6 billion (GSM World), an increase of 31% from one vear earlier.

CSI introduced its first GSM-based fixed wireless phone in 2004. Today, we offer an extensive GSM product line that includes phones for consumers wanting superior-quality voice service at a very competitive price, and higher featured phones with text-messaging capability and even dial-up Internet and email access.

We have built our GSM success on the ongoing success of our Motorola-branded FX800t – Latin America's largest-selling fixed wireless phone featuring TDMA (Time Division Multiple Access) cellular technology. The Motorola FX800t phone is primarily aimed at Latin American markets, where TDMA technology is still very prevalent, while our GSM-based phones – the 400 Series and 410 Series, and the 405 Series and 415 Series that we introduced in early 2006 – are generating sales in many parts of the world including the Americas, Europe and Asia.

In February 2006, thanks to our globally recognized core competency in fixed wireless, we became one of three fixed-wireless suppliers to India's largest cellular carrier, supplying our 405 Series and 415 Series phones for the company's national consumer launch of fixed wireless telephony. India is the world's fastest-growing market for fixed wireless phones, with more than 200,000 new subscribers each month.

I believe that although we experienced a number of challenges during 2005, strategically we will remember 2005 as one of the most important periods in CSI Wireless' 15-year history. It was a year during which we executed a critical strategic acquisition, strengthened our intellectual property portfolio, developed several new GPS and wireless products, achieved diversifying penetration into several new important markets and re-focused our resources on our strongest opportunities.

I am confident that these strategic initiatives – along with a strong focus on our bottom line – has positioned CSI for a very bright future.

Stephen Verhoeff

President & Chief Executive Officer

GSM & GPRS Desktop Cellular Telephone





MANAGEMENT'S DISCUSSION AND ANALYSIS

Year Ended December 31, 2005

The following discussion and analysis is effective as of March 30, 2006 and should be read together with our audited annual consolidated financial statements and accompanying notes. Additional information related to CSI Wireless Inc. can be obtained from the System for Electronic Document Analysis and Retrieval ("SEDAR") on the internet at www.sedar.com.

Overview

CSI Wireless Inc. ("CSI" or "the Company") is engaged in the design and manufacture of innovative, cost-effective GPS and Wireless products for mobile and fixed applications in the consumer, agriculture, marine and other markets. CSI carries out its operations through two operating units: the Hemisphere GPS Business Unit ("Hemisphere GPS") and the Wireless Business Unit.

The Hemisphere GPS Unit has four primary product lines: Outback® Ground Agricultural Guidance, OEM and other Ground Agricultural Guidance, Aerial Agricultural Guidance, and Precision products for GIS and marine markets. On April 8, 2005, CSI completed the acquisition of the sales, marketing and distribution assets associated with the Outback line of GPS agricultural guidance products from RHS, Inc. In connection with this acquisition, the GPS Business Unit, including the Outback product line, was re-branded, and is now operated as "Hemisphere GPS".

The Wireless Business Unit has two primary product lines: Desktop Cellular Telephones and Telematics products. In December 2005, the Board of Directors of the Company approved a recommendation from management to re-structure and to seek a buyer for the Telematics product line. As a result, the Telematics product line was treated as a discontinued operation in the consolidated financial statements for the year ended December 31, 2005.

The information in the Management's Discussion and Analysis ("MD&A") contains certain forward-looking statements. These statements relate to future events or our future performance. All statements other than statements of historical fact may be forward-looking statements. Forward-looking statements are often, but not always, identified by the use of words such as "seek", "anticipate", "plan", "continue", "estimate", "expect", "may", "will", "project", "predict", "potential", "targeting", "intend", "could", "might", "should", "believe", "would" and similar expressions. These statements involve substantial known and unknown risks and uncertainties, certain of which are beyond the Company's control, including: the impact of general economic conditions; industry conditions; changes in laws and regulations and changes in how they are interpreted and enforced; fluctuations in foreign exchange and interest rates; stock market volatility and market valuations; competition for, among other things, capital and skilled personnel; incorrect assessments of the value of acquisitions; stock market volatility and market valuations and changes in income tax laws. The Company's actual results, performance or achievement could differ materially from those expressed in, or implied by, such forward-looking statements and, accordingly, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur or, if any of them do, what benefits the Company will derive from them. Except as required by law, the Company undertakes no obligation to publicly update or revise any forward-looking statements.

Economic and Market Trends

CSI's revenues and income have been negatively impacted by the strengthening of the Canadian dollar relative to the US dollar since 2003. The average foreign exchange rate for 2005 declined by 7% relative to the average rate for 2004. Similarly the average foreign exchange rate declined relative to the prior year by 7% in 2004 and by 11% in 2003. As a result of these movements, the Company's revenues, which are substantially all denominated in US dollars, were lower than they would have been had the foreign exchange rate not changed. Further, because a large component of the Company's costs are denominated in Canadian dollars, net income was lower than it would have been had foreign exchange rates not changed.

The Company carries a large portion of its working capital relating to its US-based activities in US dollars. The weakening US dollar foreign exchange rate has resulted in foreign exchange translation losses in 2005 and 2004 as the value of this US dollar working capital, when translated into Canadian dollars using period end exchange rates, declined during the period. The Company implemented a foreign currency hedging program relating to its US dollar working capital in 2005 to mitigate these foreign exchange fluctuations.

During 2005, agriculture markets were impacted by dry weather conditions that negatively impacted certain regions in Australia, South America, Europe and North America. In addition, higher input costs, particularly fuel and fertilizer, negatively impacted these markets in 2005. Input costs continue to be high in early 2006. As a result of the conditions in these markets, revenues and margins were negatively impacted and inventory levels are higher than planned.

Globally, the use of cellular telephones continues to grow dramatically, with an increase of 26% to approximately 2.0 billion digital cellular subscribers at September 2005 compared to one year earlier, as reported by the GSM World website (www.gsmworld.com). The GSM wireless technology ("Global System for Mobile Communication") is the world's most widely deployed wireless platform, representing 77% of global wireless users at the end of September 2005 (GSM World). The number of GSM wireless subscribers at the end of September 2005 was 1.6 billion (GSM World), an increase of 31% from one year earlier.

Results of Operations

			Year E	Ended Decemb	oer 31	
(000's)		2005		2004		2003
				(audited)		
Sales	\$	75,087	\$	74,499	\$	62,364
Gross margin		21,804		24,686		16,666
		29.0%		33.1%		26.7%
Expenses						
Research & development		7,938		7,481		6,009
Selling		6,614		3,096		2,757
Dealer selling commissions		2,000		-		-
General & administrative		5,908		3,876		3,749
Stock-based compensation		909		647		10
Amortization		3,157	1.1	1,464		1,145
		26,526		16,564		13,670
Earnings (loss) before the undernoted		(4,722)		8,122		2,996
Redemption premium on preferred shares		_		168		223
Foreign exchange loss		789		802		206
Interest (income) expense		(144)		37		678
7		(5,367)		7,115		1,889
Loss from arbitration		_		_		1,479
Restructuring charges		-		-		160
Earnings (loss) before income tax		(5,367)		7,115		250
Current tax expense		-		145		-
Earnings (loss) from continuing operations		(5,367)		6,970		250
Loss from discontinued operations		(6,670)		(2,677)		(803)
Net earnings (loss)	\$	(12,037)	\$	4,293	\$	(553
Earnings (loss) per common share from						
continuing operations:	,	(0.12)	<u> </u>	0.22	,	0.01
Basic Diluted	\$ \$	(0.13) (0.13)	\$ -\$	0.22 0.21	\$ \$	0.01 0.01
Directo	~	(0.13)	7	0,21	-	0.01
Net earnings (loss) per common share						
Basic and diluted	\$	(0.29)	\$	0.13	\$	(0.02
Total assets	\$	90,189	\$	62,807	\$	41,017
Long-term debt		784		,,	-	762

Year Ended December 31, 2005 versus Year Ended December 31, 2004

Outback Acquisition

On April 8, 2005, the Company, through its wholly-owned subsidiary Satloc LLC (subsequently renamed Hemisphere GPS LLC), completed the acquisition of certain sales, marketing and distribution assets relating to the Outback line of products from RHS, Inc. ("RHS"). Consideration, including acquisition costs of \$845 thousand, totaled \$26.4 million and was comprised of 4.4 million common shares and approximately \$11.9 million in cash. An additional 2.1 million common shares may be issued to RHS if the Outback Business achieves certain growth and profitability targets over 2005, 2006 and 2007. If such common shares become issuable, they will be accounted for as additional goodwill on the acquisition. No additional shares are payable based on 2005 performance. The growth and profitability targets are stated on an annual and cumulative basis such that all of the common shares remain issuable if the cumulative targets are met, despite a shortfall relative to the annual targets in any year.

As part of the acquisition, CSI acquired working capital of US\$2.0 million representing inventory and current assets, net of accounts payable and other current liabilities associated with the Outback Business. In addition, CSI acquired certain tangible and intangible assets associated with the Outback Business and assumed debt of approximately \$1.3 million. Greater detail relating to the acquisition is included in note 2 of the consolidated financial statements.

Discontinued Operations

In the fourth quarter of 2005, based upon a strategic determination to focus on its business lines with the greatest opportunity, management commenced the search for a buyer for the Company's Telematics product line. As a result, in accordance with Canadian generally accepted accounting principles ("GAAP"), the Telematics financial components have been treated as "discontinued operations" in the Company's financial statements. The primary areas impacted by this treatment are:

- 1. the results of operations of the Telematics product line are removed from revenues and expenses and reported as a separate element of income in the statement of operations;
- 2. the assets and liabilities of the Telematics product line are presented separately in the appropriate sections of the balance sheet;
- 3. the statement of operations and balance sheet treatment is applied retroactively for all periods presented; and
- 4. the assets of the Telematics product line are measured at the lower of their carrying amount or their fair value less the expected costs to sell.

The results of operations reported in this MD&A exclude the revenues and expenses of the Telematics product line which are included in the line item "loss from discontinued operations". Analysis of the results of operations and balance sheet components reflect this accounting treatment. The results of operations reflect the continuing operations of the following business activities: Hemisphere GPS and Desktop Cellular Telephones. Greater detail relating to the discontinued operations is included in note 12 of the consolidated financial statements.

Revenues

For the year ended December 31, 2005, revenues were \$75.1 million, an increase of 1% from \$74.5 million in 2004. Hemisphere GPS revenues of \$32.7 million increased by 2% relative to 2004. Desktop Cellular Telephone revenues for the year were \$42.4 million, largely unchanged from 2004 revenues of \$42.5 million. As revenues are substantially all denominated in US dollars, revenue increases in US dollars have been negatively impacted by the weakening US dollar exchange rate relative to the Canadian dollar, which declined approximately 7% on average in both 2005 and 2004, and by 11% in 2003.

On April 8, 2005, the Company completed the acquisition of the Outback Business from RHS, Inc. As a result of this acquisition, prices realized by CSI for sales of the Outback product line now represent the final retail price for sales to end users. Prior to April 9, 2005, sales of Outback products were made to RHS, Inc. at distributor prices, which are significantly lower than retail prices.

In 2005, Hemisphere GPS sales to agricultural markets were negatively impacted by dry weather conditions in international markets and certain regions in North America. In addition, the Company believes that higher fuel and fertilizer costs negatively impacted purchasing in the agricultural markets. In aggregate, revenues for the Company's agriculture products increased by 1.5% in 2005 compared to 2004. Revenues in the Company's Precision Products line, which represent non-agriculture related sales to marine, GIS and other markets increased by 6% in 2005 relative to 2004.

During 2005, the total unit volume of Desktop Cellular Telephone sales increased from 2004 by over 40%. In late 2004, the Company commenced commercial shipment of Desktop Cellular Telephones incorporating the GSM digital cellular technology, as a complement to the Company's TDMA products which had previously comprised 100% of the Company's Desktop Cellular Telephone revenues. While the global market opportunity is much larger for GSM products, which represents approximately 77% of global cellular telephone use, the product cost, selling price and margins are lower than for TDMA products – primarily a result of the much higher volumes of global GSM product sales. In 2004,

TDMA product comprised over 90% of Desktop Cellular Telephone sales volumes. In 2005, TDMA product sales declined to 36% with GSM product sales making up 64% of sales volumes, resulting in a lower average selling price in 2005. In addition, market pricing pressures also resulted in a decline in TDMA product selling prices.

Gross Margins

The Company reported gross margins of \$21.8 million in the year, a decrease of 12% relative to gross margins of \$24.7 million reported in 2004. Gross margins, as a percentage of revenue, were 29% in 2005, a decrease from 33% in 2004.

Hemisphere GPS gross margins were \$15.2 million or 46% in 2005, a decline from \$16.4 million or 51% in 2004. Margins for sales to non-agricultural markets showed improvement in 2005 relative to 2004; however, margins on sales to agricultural markets declined during the year as a result of the issue described below and market pricing pressures arising from the market conditions described earlier.

A significant factor contributing to the reduction in agriculture-related margins arises from the accounting treatment that must be applied to inventory acquired in connection with the acquisition of the Outback Business. Inventory acquired in the acquisition was recorded under GAAP accounting at the carrying cost of RHS at the time of the acquisition. Some of this inventory had previously been sold to RHS by CSI; therefore, the carrying costs included the margin that CSI earned on the original sale of the product to RHS. Until that inventory is consumed, the margins earned on the sale of the Outback products will include only the share of margins previously earned by RHS on product sales. As a result, percentage margins on sales of Outback products during 2005 are slightly lower than the percentage margins that CSI realized on sales of Outback products to RHS prior to the acquisition. Further detail relating to this matter is described later in this MD&A under the heading "Use of Non-GAAP Financial Measures".

Wireless Unit margins were \$6.6 million or 16% in 2005 compared to \$8.3 million or 20% in 2004. The primary factor in this decline is the increasing proportion of GSM product sales, which have a lower average margin when compared to margins earned on TDMA product sales. In addition, market pricing pressures resulted in a decline in TDMA product margins in 2005 relative to 2004. Since the introduction of the GSM Desktop Cellular products in the fourth quarter of 2004, the Company has implemented design and supply chain cost reductions resulting in a reduction in the cost of these phones by over 35%.

Expenses

Operating expenses increased by \$9.9 million, or 60%, during the year to \$26.5 million from \$16.6 million in 2004. Expenses were 35% of revenue in 2005 versus 22% in 2004. The greatest contributor to this increase is operating expenses related to the Outback Business acquired during the second quarter, which has added \$7.2 million of operating expenses in 2005.

Research and Development Expenses

Research and development expenses in 2005 were \$7.9 million compared to \$7.5 million in 2004. The R&D expense increase relates largely from the Outback acquisition. Many of the research and development costs incurred in Canada qualify for scientific research and experimental development income tax treatment. This includes the elective deferral of research and development expenses and the eligibility for such expenses to earn investment tax credits. Research and development costs incurred in the US also qualify for tax credits in certain circumstances.

Selling and General and Administrative Expenses

Selling expenses of \$6.6 million in 2005 increased by \$3.5 million or 114% from \$3.1 million in 2004. Of this increase \$3.3 million relates to the Outback Business acquisition and represents sales and marketing activities in North America and in International markets. In addition, sales and marketing activities were expanded relating to international Desktop Cellular Telephones sales as the introduction of the GSM products increased the addressable markets for these products.

Dealer selling commissions were \$2.0 million in 2005 and relate entirely to the Outback Business. This category of expenses was added to the statement of operations following the Outback acquisition and

represents incentives paid to third-party dealers in the Outback North American distribution channel and vary directly with North American Outback product sales.

General and administrative ("G&A") expenses increased by \$2.0 million or 52% from \$3.9 million in 2004 to \$5.9 million in 2005. Of this increase, approximately \$800 thousand relates to the Outback acquisition and \$600 thousand relates to legal costs and a settlement payment in respect of a legal dispute. The settlement reached on this matter provides the Company with greater certainty with respect to certain aspects of its future business and product direction. No further costs are expected to be incurred in relation to this matter. As a percentage of revenue, 2005 G&A expenses were 8% of revenue, compared to 2004 expenses which were 5% of revenue.

Amortization Expense

Amortization expense was \$3.2 million in 2005, an increase of 116% from \$1.5 million in 2004. Of this increase, amortization relating to the acquisition of the Outback Business is approximately \$800 thousand. In addition, amortization increased by \$700 thousand relating to capital additions associated with the Desktop Cellular Telephone Although products. these products manufactured by contract manufacturing partners, the Company must supply unique test equipment for use in the manufacturing test process. In addition, the Company has also invested in computer equipment, computer systems and licenses associated with new products that has resulted in an increase in amortization relative to 2004.

Preferred Shares Redemption Premium

The preferred shares redemption premium for 2005 was \$nil, a decrease from \$168 thousand in 2004. During September 2004, the Company redeemed the outstanding preferred shares for \$2.6 million in accordance with the terms of the preferred share agreement. As such, there is no longer a redemption premium charge in quarters following the third quarter of 2004. The preferred shares were issued in connection with the Company's acquisition of the assets of Satloc Inc. which took place in 1999. The final issuance of 150,000 preferred shares took place effective January 1, 2004. The redemption in September of 2004 was the final element of the Satloc purchase transaction and eliminates any further obligations relating to that transaction.

Interest and Foreign Exchange

In 2005, the Company recorded interest income of \$144 thousand compared to interest expense of \$37 thousand in 2004. Throughout the year the Company earned interest income on its cash balance, which was offset by interest expense on capital leases and long-term debt assumed in connection with the Outback acquisition.

The Company reported a foreign exchange loss of \$789 thousand during 2005 compared to a loss of \$802 thousand in 2004. This loss relates primarily to the impact of a weakening US dollar on the translation of US dollar denominated working capital into Canadian dollars. Prior to the impact of risk management transactions, the foreign exchange loss for 2005 was approximately \$1.2 million. Gains from risk management transactions have been realized of approximately \$400 thousand, which have been netted against this loss.

Management implemented a foreign exchange risk management program in early 2005, to hedge the Company's US dollar working capital against exchange rate fluctuations. In late 2005, the Board of Directors of CSI approved an increase in the authorized hedging limit to US\$20 million from US\$7.5 million to reflect an increase in the Company's US dollar working capital.

In addition to the foreign exchange translation loss, the strengthening Canadian dollar also impacted the reported amount of revenues and expenses in each category of the statement of operations where a component of the category is denominated in US dollars.

Income Taxes

For the year ended December 31, 2005, the Company did not record any amounts related to current income taxes. In 2004, the Company recorded \$145 thousand of current tax expense relating to its US operations. The 2004 amount represents US alternative minimum tax ("AMT") that is payable in spite of the availability of tax losses which fully shelter US taxable income. These minimum taxes will be fully creditable against future US corporate income taxes.

The Company's US operating subsidiaries, CSI Wireless LLC and Hemisphere GPS LLC (formerly Satloc LLC), file as a combined entity for US federal tax purposes. As at December 31, 2005, the Company has cumulative US net operating losses of \$23.8 million, as well as US\$2.0 million of general business credits that can be used to reduce federal taxes otherwise payable in future years.

In Canada, at the end of 2005, CSI Wireless Inc. has loss carryforwards of \$2.4 million that can be used to reduce Canadian taxable income in future years, as well as investment tax credits in the amount of \$2.1 million that can be used to reduce Canadian federal taxes otherwise payable in future years.

Discontinued Operations

The Company recorded a loss from discontinued operations of \$6.7 million for the year ended December 31, 2005 compared to a loss of \$2.7 million in 2004. As previously described, these amounts represent the results of operations of the Telematics product line.

In connection with the decision to re-structure and divest this product line, the Company evaluated the assets of the product line and recorded re-structuring charges totaling \$1.6 million related to incremental inventory charges, accounts receivable reserves, fixed asset impairments and severance costs. In addition, the Company has recorded an impairment to goodwill in the amount of \$900 thousand related to this decision.

Summarized annual results for the Telematics product line are as follows:

	Year Endec	December 31
(000's)	2005	2004
Sales	\$ 4,116	\$ 7,058
Cost of sales	4,197	5,528
Expenses:	(81)	1,530
Research & development	2,572	2,052
Selling	1,890	1,492
General & administrative	1,023	594
Stock-based compensation	96	48
Amortization	108	21
Goodwill impairment	900	_
	6,589	4,207
Loss from discontinued operations	\$ (6,670)	\$ (2,677

Prior to the restructuring charges, the Telematics product line incurred an operating loss of approximately \$4.2 million in 2005 compared to a loss of \$2.7 million in 2004. Revenues for the Telematics product line declined by 42% to \$4.1 million from \$7.1 million in 2004 primarily as a result of the loss of two key customers. This was the primary reason for the increase in the amount of the loss from discontinued operations in 2005.

During 2005, average operating expenses directly related to the Telematics product line were approximately \$1.0 million per quarter. Following cost reductions in the fourth quarter of 2004, and the restructuring implemented in February 2006, the quarterly operating expenses of the Telematics product line are approximately \$550 thousand per quarter. Management believes that the restructuring of this product line better positions the product line for sale to prospective buyers.

Earnings

In 2005, the Company's loss from continuing operations was \$5.4 million or (\$0.13) per share (basic and diluted), compared to earnings of \$7.0 million and \$0.22 per share basic and \$0.21 per share diluted in 2004. The Hemisphere GPS Unit incurred a loss from continuing operations of \$1.2 million in 2005 compared to income of \$8.1 million in 2004. The Wireless Unit incurred a loss from continuing operations of \$500 thousand in 2005 compared to income from continuing operations of \$2.4 million in 2004.

For 2005, the Company realized a net loss of \$12.0 million or (\$0.29) per common share (basic and diluted), compared to net income of \$4.3 million or \$0.13 per share (basic and diluted) in 2004. The Hemisphere GPS Unit incurred a net loss of \$1.2 million in 2005 compared to net income of \$8.1 million in 2004. The Wireless Unit incurred a net loss of \$7.2 million in 2005, including the loss from discontinued operations of \$6.7 million, compared to a net loss of \$313 thousand in 2004, including the loss from discontinued operations of \$2.7 million.

Summary of Quarterly Results

					_		_									
								Quarte						20		
(000)		r 31	J	un 30	-	Sep 30	L	Dec 31	IVI	ar 31		ın 30		o 30		ec 31
(000's)		2004	<i>ć</i> 1	2004	٠ ش	2004	<i>h</i> -	2004	ć a	2005		2005		005		2005
Sales	\$12,		\$1	5,947	\$.	21,814	\$∠	23,982		1,318		2,056		,036		
Gross margin	4,	,951		6,021		6,971		6,743		7,017	/	7,143	3,	,002		1,642
Expenses																
Research & development	1,	,707		2,031		2,138		1,605		1,983	1	1,874	2	,221		1,859
Selling		720		886		864		627		780	1	1,912	1,	,831	- 2	2,091
Dealer selling commissions		_		-		-		-		_	1	1,485		252		263
General & administrative		958		1,010		1,130		776		1,207	1	1,418	1.	,654		1,628
Stock-based compensation		122		147		193		186		185		203		278		244
Amortization		255		295		393		521		471		828		932		927
	3,	,762		4,369		4,718		3,715		4,626	7	7,720	7	,168	7	7,012
Earnings (loss) before																
the undernoted	1,	,189		1,652		2,253		3,028		2,391		(577)	(4	,166)	(2	2,370)
Redemption premium																
on preferred shares		62		64		41				_		_		_		_
Foreign exchange (gain) loss	ς	108		(294)		389		600		(33)		(56)		732		145
Interest (income) expense	_	103		(52)		(25)		11		(30)		(1)		(55)		(57)
Theoretic (mooning) expense		273		(282)		405		611		(63)		(57)		677		88
Farnings (loss) hefore income to	V	916		1,934		1,848		2,417		2,454		(520)	(1	0/2)	(*	2,458)
Earnings (loss) before income ta	Х	910		1,954		1,040		2,417		2,45 4		(520)	(4	,843)	(4	2, 4 30)
Current tax expense						_		145		45		(45)		_		
Earnings (loss) from																
continuing operations		916		1,934		1,848		2,272		2,409		(475)	(4	,843)	()	2,458)
Loss from discontinued																
operations	((190)		(374)		(745)		(1,368)	(1,092)		(627)		(945)	(4	4,006)
Not coming (loss)	Ś	726	Ċ	1.500		1 102	_	004	<u> </u>	1 217	÷ /-	1 100\	Ċ /F	700\	÷ 11	. 464)
Net earnings (loss)	\$	726	\$	1,560	\$	1,103	\$	904	\$	1,317	\$ (1,102)	\$ (5	,/88)	\$ (0	5,464)
Earnings (loss) per common																
share from continuing																
operations*:																
Basic	\$ (0.03	\$	0.06	\$	0.06	\$	0.07	\$	0.07	\$	(0.01)	\$ (0.11)	\$	(0.05)
Diluted		0.03	\$	0.05	\$	0.05	\$	0.06	\$	0.07	\$	(0.01)	\$ (0.11)	\$	(0.05)
NI=4 =(I=)																
Net earnings (loss) per common share*:																
Basic	\$ (0.03	Ś	0.05	\$	0.03	\$	0.03	\$	0.04	\$	(0.03)	\$ (0.13)	Ġ	(0.14)
Diluted		0.03	\$	0.03	\$	0.03	\$	0.03	\$	0.04		(0.03)	, ,	0.13)		(0.14)
Directo	7	J.UZ	Y	0.07	7	0.03	۲	0.05	٧	0.04	٧	(0.05)	7 (0.13)	Y	(0.14)

^{*} Calculated using quarterly weighted average number of shares outstanding.

Quarterly revenues have varied during the past eight quarters due to the following factors:

1. The Hemisphere GPS Business Unit products have historically been impacted by seasonal factors with the first half of the year being the strongest and the second half being the weakest. The acquisition of the Outback Business has increased this seasonality as revenues are now based on end customer sales whereas, prior to this acquisition, CSI's customer, RHS, Inc., purchased on a level-loaded basis during the last half of the year to support heavy sales in the first half of the following year. Management is undertaking initiatives to mitigate the seasonality of the business, including increasing sales efforts in the Southern Hemisphere which is generally counter-seasonal to the Northern hemisphere agricultural seasons.

- 2. The acquisition of the Outback Business in April 2005 resulted in variability in the Company's revenues as products, which were previously sold to RHS, Inc. at distributor prices, are now generally sold to end customers at retail prices, which are substantially higher than distributor prices.
- 3. The Company's sales of desktop cellular telephones have been characterized as lumpy due to uneven purchasing patterns by CSI's primary end customer, who is located in Mexico. With the introduction of the GSM desktop cellular phone products, the Company is seeing an increase in the number of customers and regions.
- 4. As a result of engineering design changes, manufacturing process revisions, supply chain efficiencies, and other factors, CSI has been able to generate reductions in the cost of manufacturing the desktop cellular telephone. These cost reductions have been beneficial to the gross margins the Company earns on these products, but have also resulted in reductions in the US dollar sales prices during 2005. While this has a downward impact on revenues, these price reductions will make the telephone more affordable to end users.

Quarter Ended December 31, 2005 versus Quarter Ended December 31, 2004

Revenues

Fourth quarter revenues of \$20.7 million represent a decrease of 14% from revenues of \$24.0 million in the fourth quarter of 2004. Hemisphere GPS revenues of \$5.6 million were down \$2.2 million from \$7.8 million in 2004. The decrease in GPS revenues can be attributed to seasonality in the farming market that is magnified in CSI's financials since the acquisition of the Outback Business. Sales are increasing in the Southern Hemisphere each year and should eventually reduce this seasonality. The acquisition also distorted year-over-year financial comparisons. For example, in the fourth quarter of 2004, prior to acquiring the Outback Business from RHS, CSI sold \$4.1 million to RHS under an annualized level-loading program to build inventory for the strong first half selling season. However, actual customer purchases of Outback products in the fourth quarter of 2005 were \$2.4 million.

During the fourth quarter of 2005, CSI shipped a record number of desktop cellular telephones, exceeding by 27% the previous quarterly record which occurred in the fourth quarter of 2004. These volumes were largely driven by GSM product sales which represented 57% of fourth quarter shipments. Revenues for the fourth quarter of 2005 were \$15.1 million, down by 6% from \$16.1 million in 2004. Lower average prices on GSM product sales, as described earlier, as well as lower market prices on TDMA product sales caused revenues, in US dollars, to remain relatively flat in the fourth quarter of 2005, relative to the 2004. In addition, the average US dollar foreign exchange rate was weaker by about 4% relative to the fourth quarter of 2004 and resulted in the decline in revenues in Canadian dollar terms.

Gross Margins

Gross margins in the fourth quarter of 2005 were 22% or \$4.6 million compared to 28% or \$6.7 million in the fourth quarter of 2004. Hemisphere GPS gross margins of 39% were lower than margins of 49% realized in 2004 as a result of lower margins realized on product sales into agriculture markets, including the impact of the amortization of acquisition inventory step-up costs totaling approximately \$684 thousand in the fourth quarter of 2005. In addition, a lower margin arises from allocating fixed manufacturing overhead across a lower overall revenue level.

Margins in the Wireless Unit were \$2.4 million or 16%, down from \$2.9 million or 18% in the fourth quarter of 2004. Fourth quarter 2004 revenues included non-recurring engineering fees ("NRE") of approximately \$370 thousand which account for most of the margin variation.

Expenses

Operating expenses of \$7.0 million in the fourth quarter were up 89% relative to \$3.7 million in the fourth quarter of 2004. The largest factor impacting this increase is the operating costs resulting from the acquisition of the Outback Business which totaled \$2.1 million for the quarter. In addition, increased costs associated with global desktop cellular sales and marketing activities contribute to this increase.

Interest and Foreign Exchange

Interest income earned in the fourth quarter of 2005 was \$57 thousand compared to interest expense of \$11 thousand in the same quarter of 2004. The Company earned interest income on its cash balance, which was offset by interest expense on capital leases and long-term debt assumed in connection with the Outback acquisition.

Income Taxes

In the fourth quarter of 2004, the Company recorded income tax expense of \$145 thousand relating to alternative minimum taxes owing related to US operations. No income tax expense was recorded in 2005.

Discontinued Operations

The Company recorded a loss from discontinued operations of \$4.0 million for the quarter ended December 31, 2005 compared to a \$1.4 million loss in 2004. The increased loss is primarily related to the restructuring costs recorded in connection with the planned restructuring and divestment of the Telematics product line and goodwill impairment of \$900 thousand.

Earnings

In the fourth quarter of 2005, the Company incurred a loss from continuing operations of \$2.5 million, or (\$0.05) per share (basic and diluted), compared to fourth quarter 2004 earnings of \$2.3 million or \$.0.07 per share (basic) and \$0.06 per share (diluted). The Hemisphere GPS Unit incurred a loss from continuing operations of \$2.3 million in the fourth quarter of 2005 compared to income of \$1.6 million in the same quarter of 2004. The Wireless Unit had income from continuing operations of \$600 thousand in the fourth quarter of 2005 compared to income from continuing operations of \$1.8 million in the fourth quarter of 2004.

In the fourth quarter of 2005, the Company incurred a loss of \$6.5 million, or (\$0.14) per share (basic and diluted), compared to fourth quarter 2004 earnings of \$904 thousand or \$0.03 per share (basic and diluted). The Hemisphere GPS Unit incurred a net loss of \$2.3 million in the fourth quarter of 2005 compared to net income of \$1.4 million in the same quarter of 2004. The Wireless Unit realized a net loss of \$3.4 million in the fourth quarter of 2005, including the loss from discontinued operations of \$4.0 million, compared to a net earnings of \$400 thousand in the fourth quarter of 2004, which includes the loss from discontinued operations of \$1.4 million.

Segmented Earnings

Annual and quarterly segmented earnings for the Hemisphere GPS Business Unit and the Wireless Business Unit are as follows:

Years ended December 31, 2005 and 2004:

	Hemisp	here GPS	Wir	eless	Cor	porate	To	otal
(000's)	2005	2004	2005	2004	2005	2004	2005	2004
Sales	\$ 32,677	\$ 32,003	\$ 42,410	\$ 42,496	\$ -	\$ -	\$ 75,087	\$ 74,499
Gross margin	15,185	16,411	6,619	8,275	-	-	21,804	24,686
	46%	51%	16%	19%	-	-	29%	33%
Earnings (loss) from								
continuing operations	(1,243)	8,050	(498)	2,364	(3,627)	(3,444)	(5,368)	6,970
Net earnings (loss)	\$ (1,243)	\$ 8,050	\$ (7,167)	\$ (313)	\$ (3,627)	\$ (3,444)	\$(12,037)	\$ 4,293

Quarters ended December 31, 2005 and 2004:

	Hemisphe	ere GPS	Wireles	SS	Corpo	rate	Tota	1
(000's)	Q4 2005	Q4 2004	Q4 2005	Q4 2004	Q4 2005	Q4 2004	Q4 2005	Q4 2004
Sales	\$ 5,626	\$ 7,836	\$ 15,051	\$ 16,146	\$ -	\$ -	\$ 20,677	\$ 23,982
Gross margin	2,209	3,854	2,433	2,889	-	_	4,642	6,743
	39%	49%	16%	18%	_	_	22%	28%
Earnings (loss) from								
continuing operations	(2,257)	1,647	616	1,780	(817)	(1,155)	(2,458)	2,272
Net earnings (loss)	\$ (2,257)	\$ 1,647	\$ (3,390)	\$ 412	\$ (817)	\$ (1,155)	\$ (6,464)	\$ 904

Use of Non-GAAP Financial Measures

The Company reports non-GAAP financial measures called "Non-GAAP Earnings" and "Non-GAAP Diluted EPS" to supplement its consolidated financial statements presented in accordance with GAAP. These non-GAAP financial measures are intended to supplement the user's overall understanding of the Company's current financial performance and its prospects for the future. These non-GAAP financial measures are not intended to supersede or replace the Company's GAAP financial results. Non-GAAP Earnings and Non-GAAP Diluted EPS do not have any standardized meaning prescribed by GAAP and are therefore unlikely to be comparable to similar measures presented by other issuers.

The following table presents the reconciliation of Non-GAAP Earnings to GAAP net income:

	Quarte	Quarter Ended				
(000's)	Dec 31 2005	Dec 31 2004	Dec 31 2005	Dec 31 2004		
GAAP earnings (loss) from						
continuing operations	\$ (2,458)	\$ 2,272	\$ (5,368)	\$ 6,970		
Amortization of acquisition						
inventory step-up cost	684	-	2,858			
Non-GAAP earnings (loss) from						
continuing operations	(1,774)	2,272	(2,510)	6,970		
Loss from discontinued operations	(4,006)	(1,368)	(6,670)	(2,677)		
Non-GAAP earnings (loss)	\$ (5,780)	\$ 904	\$ (9,180)	\$ 4,293		
Non-GAAP diluted EPS						
from continuing operations	\$ (0.04)	\$ 0.06	\$ (0.06)	\$ 0.21		
Non-GAAP diluted EPS	\$ (0.13)	\$ 0.03	\$ (0.23)	\$ 0.13		

The Company excludes the amortization of acquisition inventory step-up costs from the calculation of its non-GAAP financial measures. As previously disclosed, the inventory acquired as part of the acquisition of the Outback business is recorded under GAAP at the carrying cost of the seller (RHS) at the time of the acquisition, which includes the margin that CSI earned on the sale of the product to RHS. As a result, the gross margin earned on sales of the Outback product line will include only the share of margins previously earned by RHS until the inventory on hand at the date of the acquisition has been sold. Thereafter, margins on Outback product sales will reflect the combined margins previously earned by both CSI and RHS.

The total margin reflected in the purchased inventory is referred to as the "acquisition inventory step-up cost". In order to better understand the margins that are expected to be earned on this product line once this inventory has been sold, management reports the amount of "acquisition inventory step-up cost" that is amortized in the cost of sales each quarter until the purchased inventory has been sold. The balance of unamortized inventory step-up cost at the end of 2005 was approximately \$1.3 million relating to three specific products – the Outback S, the Outback 360 and the Outback eDrive®. Management expects the step-up costs related to the Outback S product will be fully amortized in the first quarter of 2006 and the remaining step-up costs should be fully amortized in the second quarter of 2006.

Liquidity and Capital Resources

Working Capital

CSI held cash at December 31, 2005 of \$12.6 million compared to \$10.3 million at the end of 2004.

CSI has a bank operating line of credit with a maximum limit of \$7 million. The available borrowing limit under this operating line is determined based on trade receivables and inventory levels. The utilization of this line of credit draws interest at prime plus 0.5%. The Corporation has entered into a general security agreement with its bank to secure such indebtedness. At December 31, 2005 and 2004 this operating line of credit was not being used.

Accounts receivable at December 31, 2005 was \$13.3 million, \$3.3 million less than the December 31, 2004 balance of \$16.6 million. In 2004, CSI carried accounts receivable associated with sales of Outback product during the fourth quarter to RHS, Inc. Following the acquisition of the Outback Business in 2005, Outback product is sold directly to end customers, and for retail sales, these generally take place by cash or credit card; therefore, the accounts receivable associated with the Outback Business has declined significantly following the acquisition.

Inventories consist of components, work in process and finished goods related to the products manufactured and sold by the Company. Inventory levels increased from \$6.4 million at December 31, 2004 to \$11.1 million at the end of December 2005. The increase in inventory relates primarily to the Outback Business inventory, which must be carried at a sufficient level to support expected demand in the strongest selling season which takes place in the first half of the year. The Company continues to focus on optimizing its inventory levels.

Foreign Exchange Hedging Program

Management has implemented a risk management program to mitigate the impact of foreign exchange fluctuations on its US dollar denominated working capital. The Board of Directors has approved the initiation of financial instruments with a maximum notional value of US\$20 million and which offset the exposure the Company faces in carrying positive US dollar working capital. To date, the Company has entered financial instruments which are settled for cash on the last business day of each quarter using the Bank of Canada noon day rate as the reference foreign exchange rate. At the end of each quarter in 2005, no financial instruments remained outstanding. In 2005, the Company received cash payments of approximately \$400 thousand, offsetting foreign exchange translation losses incurred with respect to US dollar denominated working capital.

Property and Equipment

During 2005, excluding assets acquired in connection with the acquisition of the Outback Business, the Company invested \$4.0 million in property and equipment. Of this amount, \$2.7 million was purchased for cash, and \$1.3 million was purchased under capital lease. Capital leases were utilized due to the low interest rates negotiated, and the value of warranties and services accompanying the leases, which made them cost effective for the Company.

Significant capital additions in 2005 included information technology-related capital incurred for hardware and software to upgrade the Company's network infrastructure and operating system, as well as test equipment and licensing costs associated with the GSM desktop cellular telephone. Other capital assets acquired include production tools, moldings, fixtures, computer hardware and software.

In connection with the acquisition of the Outback Business, tangible capital assets were acquired totaling \$2.0 million and intangible capital assets were acquired totaling \$5.2 million. Tangible assets included office equipment, computer equipment, computer systems, vehicles and other assets. Intangible assets included trade-names, customer lists, customer and dealer relationships, technology and a non-competition agreement.

Goodwill

Goodwill of \$18.0 million was recorded arising from the Outback Business acquisition.

Share Capital

At March 30, 2006, there were 45,926,078 common shares outstanding.

On April 8, 2005, 4.4 million shares were issued as a component of the consideration for the acquisition of the Outback Business.

On April 19, 2005 CSI announced it had closed a private placement for 4 million shares at a price of \$3.75 for total proceeds of \$15 million before costs. The net proceeds were used to pay the cash component of the Outback Business acquisition purchase price and the remainder were used for general corporate purposes.

During the year ended December 31, 2005, 2,944,718 share purchase warrants were exercised for total cash proceeds of \$6.0 million.

During 2005, 1,070,579 stock options were exercised for cash proceeds of \$2.4 million.

Cash Flow

Continuing operations generated \$1.9 million of cash in 2005, after consideration of the net change in non-cash working capital. Discontinued operations utilized cash of \$4.3 million. Net proceeds from common shares issued in 2005 were \$22.3 million. Of these funds, \$12.8 million of cash was used for the cash component of the consideration paid for the acquisition of the Outback Business, including acquisition costs. In addition, \$2.7 million of cash was used to acquire capital assets and \$2.2 million was used for principal repayments on long-term debt and capital leases,

Contractual Obligations

	·	Payments Due by Period				
Effective December 31, 2005		Less than	1 to 3	4 to 5	After	
(000's)	Total	1-year	years	years	5 years	
Long-term debt	\$ 784	\$ 483	\$ 301	\$ -	\$ -	
Capital lease obligations	1,149	741	408	_	-	
Operating leases	5,102	1,272	2,007	1,437	386	
Total contractual obligations	\$ 7,035	\$ 2,496	\$ 2,716	\$ 1,437	\$ 386	

Related Party Transactions

In connection with the acquisition of the Outback Business, the Company has ongoing transactions with the seller, RHS, which is a company wholly-owned by a director and member of CSI's senior management team. The details, including the business purpose of the transactions, the recorded amounts and the measurement basis used is provided in note 15 of the consolidated financial statements.

Subsequent Events

On January 19, 2006, the Company announced that it had completed the acquisition of the business assets, including working capital of approximately US\$250,000, of Del Norte Technology, Inc. for cash of US\$940,000. Del Norte has operated for over 20 years designing and manufacturing GPS products for the aerial guidance market – primarily targeted towards crop dusting or aerial spraying. As such, Del Norte has been a competitor of the Hemisphere Aerial Guidance product line. In 2005, Del Norte sales were approximately US\$1.7 million. Hemisphere GPS will combine the operations of Del Norte with its Aerial Guidance product line and will continue to offer its Satloc brand, alongside the Del Norte brand.

Critical Accounting Policies and Estimates

CSI prepares its consolidated financial statements in accordance with accounting principles generally accepted in Canada. The preparation of these financial statements requires Management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. These estimates are based on Management's historical experience and various other assumptions that are believed by Management to be reasonable under the circumstances. Such assumptions are evaluated on an ongoing basis and form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results could differ from these estimates.

The following critical accounting policies affect our more significant estimates and assumptions used in preparing our consolidated financial statements:

- 1. The Company maintains an allowance for doubtful accounts for estimated losses that may occur if customers are unable to pay trade balances owing to CSI. This allowance is determined based on a review of specific customers, historical experience and economic circumstances.
- 2. Inventories are carried at the lower of cost and market value. Provisions for excess or obsolete inventory are recorded based on our assessment of the estimated market value of component, work in process, and finished goods inventory.
- 3. The Company performs the required test for goodwill impairment annually in the fourth quarter, or more frequently if events or changes in circumstances indicate that the asset might be impaired. In performing the required test, Management estimates the future cash-flows of each its reporting units.
- 4. The Company evaluates its future tax assets and records a valuation allowance where the recovery of future tax does not meet the required level of certainty. At December 31, 2005, valuation allowances are provided for the full amount of future tax assets.
- 5. CSI accrues provisions for product warranty expenses for the repair or replacement of defective products. The accrual is based on our assessment of historical experience. If we suffer a decrease in the quality of our products, an increase in our accrual may be required.

Effective January 1, 2004, the Company retroactively adopted the new Canadian accounting standards that apply the fair value method to all stock-based payments and awards. Under the fair value method, the Company calculated the fair value of stock option grants or direct awards of stock and recorded that fair value as compensation expense over the vesting period of those grants and awards.

Business and Market Risks

The nature of the Company's business gives rise to certain risks that may impact future financial results. In addition to risks described elsewhere in this report, the Company identifies the following risks to currently be the most significant:

1. Foreign Currency Valuations

Sales of most CSI products are predominately transacted in US dollars. As revenues are reported by the Company in Canadian dollars, the Company is exposed to risk associated with US and Canadian dollar currency fluctuations. These risks are mitigated to some extent by purchasing most inventories, other materials and many services in US dollars. A strengthening in the Canadian dollar relative to the US dollar results in lower revenues and earnings for the Company. As the Company expands with increased sales into Europe and other countries, it is expected that it may be necessary to transact sales in foreign currencies other than US dollars, thus exposing the Company to additional foreign currency risk.

In 2005 the Company entered into derivative financial instruments to manage its foreign currency exposure in connection with the implementation of a foreign exchange risk management program. Although this program has been implemented, there is no guarantee the Company will not experience foreign exchange gains and losses.

2. General Economic and Financial Market Conditions

In 2005, the Company faced negative conditions in economic, financial and product markets. Negative changes in market and business environments, or adverse geopolitical events, could have a negative impact on the Company's 2006 performance. The Company's agricultural product sales were affected by drought conditions in 2005 and in prior years. These conditions negatively impacted sales of agriculture guidance products. Should drought conditions arise in 2006, the Company could be faced with lower-than-expected revenues in these market areas.

3. Dependence on Key Personnel and Consultants

The Company's success is largely dependent upon the performance of personnel and key consultants. The unexpected loss or departure of any of the key officers, employees or consultants could be detrimental to future operations. The success of the Company will depend, in part, upon the ability to attract and retain qualified personnel as they are needed. The competition for highly skilled technical, research and development, management, and other employees is high in the GPS and wireless industries. There can be no assurance that we will be able to engage the services of such personnel or retain our current personnel.

4. Competition

CSI Wireless is operating in a highly competitive industry that is constantly evolving and changing. The Corporation expects this competition to increase as new competitors enter the market. Many of our competitors have greater financial, technical, sales, production and marketing resources. We compete with companies that also have established customer bases and greater name recognition. This may allow competitors to respond more quickly to the GPS and/or wireless markets and better implement technological developments. There is no assurance the Company will be able to compete on the same scale as these companies. Such competition may result in reduced sales, reduced margins or both.

5. Third Party GPS and Wireless Dependence

Many of the Company's products rely on signals from satellites that it does not own or operate. Such satellites and their ground support systems are complex electronic systems subject to electronic and mechanical failures and possible sabotage. The satellites have limited design lives and are subject to damage by the hostile space environment in which they operate. If a significant number of satellites were to become inoperable, there could be a substantial delay before they are replaced with new satellites. A reduction in the number of operating satellites would impair the current utility of the Global Positioning System (GPS) and/or the growth of current and additional market opportunities, which would adversely affect our results of operations. In addition, there is no assurance that the US government will remain committed to the operation and maintenance of GPS satellites over a long period of time; or that the policies of the US government for the commercial use of GPS without charge will remain unchanged.

Customers can only use wireless products over wireless data networks operated by third parties. If these third-party network operators cease to offer effective and reliable service, or fail to market their services effectively, sales of the Company's products may decline and revenues may decrease.

6. Dependence on New Products

The Company must continue to make significant investments in research and development to develop new products, enhance existing products and achieve market acceptance for such products. However, there can be no assurance that development-stage products will be successfully completed or, if developed, will achieve significant customer acceptance. If the Company is unable to successfully define, develop and introduce competitive new products, and enhance existing products, future results of operations would be adversely affected.

7. Availability of Key Supplies

The Company is reliant upon certain key suppliers for raw materials and components, and no assurances can be given that we will not experience delays or other difficulties in obtaining supplies as a result of trade disputes or other matters. While no single vendor currently supplies more than 10% of the raw materials used by the Company, the raw materials used in certain operations are available only through a limited number of vendors. Although we believe there are alternative suppliers for most of our key requirements, if our current suppliers are unable to provide the necessary raw materials or otherwise fail to timely deliver products in the quantities required, any resulting delays in the manufacture or distribution of existing products could have a material adverse effect on our results of operations and its financial condition.

8. Credit Risk

The Company has undergone significant sales growth resulting in a significant growth in its customer base. As a result, the Company has an increased exposure to credit risk related to trade balances owing from customers. In the normal course of business, the Company monitors the financial condition of its customers and reviews the credit history of new customers to establish credit limits. The Company establishes an allowance for doubtful accounts that corresponds to the credit risk of our customers, historical trends and economic circumstances. Losses could be realized by the Company if customers default on their balances owing.

Disclosure Controls and Procedures

Disclosure controls and procedures have been designed to ensure that information required to be disclosed by the Company is accumulated and communicated to the Company's management as appropriate to allow timely decisions regarding required disclosure. The Company's Chief Executive Officer and Chief Financial Officer have concluded, based on their evaluation as of December 31, 2005, that the Company's disclosure controls and procedures are effective to provide reasonable assurance that material information related to the Company, including its subsidiaries, is made known to them by others within the Company. It should be noted that while the Company's Chief Executive Officer and Chief Financial Officer believe that the Company's disclosure controls and procedures provide a reasonable level of assurance that they are effective, they do not expect that the disclosure controls and procedures or internal controls over financial reporting will prevent all errors and fraud. A control system, no matter how well conceived or operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met.

MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

Management of CSI Wireless Inc. is responsible for the preparation and the presentation of the consolidated financial statements and related information published in this annual report. These statements were prepared in accordance with generally accepted accounting principles in Canada.

The preparation of the financial information necessarily requires the use of some estimates and judgements, such as selection and application of accounting principles appropriate to the circumstances and with due consideration to materiality. Where appropriate, management seeks and receives guidance in these matters from external legal, accounting and other advisors.

To ensure the reliability of the financial statements, management relies on the Company's system of internal controls. The accounting procedures and related systems of internal control are designed to provide reasonable assurance that its assets are safeguarded and its financial records are reliable.

Management continuously monitors and adjusts the Company's internal controls and management information systems to accommodate a changing environment while ensuring financial integrity.

Management also recognizes its responsibility for ensuring that the Company, at all times, conducts its affairs in an ethical manner, conforming to all applicable laws and regulations, and in accordance with the highest standards of personal and corporate conduct.

Cameron Olson Chief Financial Officer March 1, 2006

Stephen Verhoeff President & Chief Executive Officer March 1, 2006

AUDITOR'S REPORT TO SHAREHOLDERS

We have audited the consolidated balance sheets of CSI Wireless Inc. as at December 31, 2005 and 2004 and the consolidated statements of operations and deficit and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2005 and 2004 and the results of its operations and its cash flows for the years then ended in accordance with Canadian generally accepted accounting principles.

KPMG LEP **Chartered Accountants** Calgary, Canada

March 1, 2006

CONSOLIDATED BALANCE SHEETS

Decemb	per 31,	2005 and	2004
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\$ 12,595,354 13,258,696 11,078,494 732,628 982,068 38,647,240	\$ 10,253,440 16,642,043 6,422,555 629,930 2,303,808
13,258,696 11,078,494 732,628 982,068	16,642,043 6,422,555 629,930
13,258,696 11,078,494 732,628 982,068	16,642,043 6,422,555 629,930
11,078,494 732,628 982,068	6,422,555 629,930
732,628 982,068	629,930
982,068	
	2,303,808
38,647,240	
	36,251,776
10,427,483	7,136,688
4,727,733	_
35,922,133	17,918,176
463,981	1,500,587
\$ 90,188,570	\$ 62,807,227
483,134 741,487	\$ 10,967,967 - 1,162,147
	706,540
14,959,586	12,836,654
300,672	_
408,411	462,537
103,463,383	67,273,700
	1,176,994
(30,980,146)	(18,942,658)
74,519,901	49,508,036
	483,134 741,487 684,409 14,959,586 300,672 408,411 103,463,383 2,036,664 (30,980,146)

See accompanying notes to consolidated financial statements.

Approved by the Board:

Michael Lang Chairman & Director Paul Cataford Director

CONSOLIDATED STATEMENTS OF OPERATIONS AND DEFICIT

Years ended December 31, 2005 and 2004

		2005	· · · · · · · · · · · · · · · · · · ·	2004
Sales	\$ 75	5,086,535	\$ 7 4	1,498,544
Suics	Ş / Z	,,000,555	Ş /-	+,+20,3 4 +
Cost of sales	53	3,282,652	49	9,812,277
	21	,803,883	24	1,686,267
Expenses:	_	7 027 002	_	7 401 472
Research and development Selling		7,937,803 5,613,650		7,481,473 3,096,219
Dealer selling commissions		2,000,219		-
General and administrative		5,908,079	3	3,875,631
Stock-based compensation		909,366		647,050
Amortization	3	3,157,312	1	,464,368
	26	5,526,429	16	5,564,741
Earnings (loss) before undernoted items	(4	1,722,546)	8	3,121,526
Redemption premium on preferred shares (note 6)		_		167,524
Foreign exchange loss		789,147		802,066
Interest (income) expense		(143,999)		36,867
Earnings (loss) before income tax	(5	5,367,694)	7	7,115,069
Current tax expense (note 10)				145,000
Earnings (loss) from continuing operations	(5	5,367,694)	6	5,970,069
Loss from discontinued operations (note 12)	(6	5,669,794)	(2	2,676,964)
Net earnings (loss)	(12	2,037,488)	4	1,293,105
Deficit, beginning of year	(18	3,942,658)	(22	2,837,629)
Change in accounting for stock-based compensation		-		(398,134)
Deficit, end of year	\$ (30),980,146)	\$ (18	3,942,658
Earnings (loss) per common share from continuing operations:				
Basic	\$	(0.13)	\$	0.22
Diluted	\$	(0.13)	\$	0.21
Net earnings (loss) per common share:				
Basic	\$	(0.29)	\$	0.13
Diluted	\$	(0.29)	\$	0.13
Weighted average shares outstanding:				
Basic		,510,451		,934,070
Diluted	41	1,715,321	33	3,917,087

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

Years ended December 31, 2005 and 2004

	2005	2004
Cash flows from (used in) operating activities:		
Earnings (loss) from continuing operations Items not involving cash:	\$ (5,367,694)	\$ 6,970,069
Amortization	3,157,312	1,464,368
Stock-based compensation	909,366	647,050
Unrealized foreign exchange gain	(142,459)	-
Redemption premium on preferred shares	-	167,524
Foreign exchange loss on preferred shares	-	44,092
Cash from (used in) continuing operations	(1,443,475)	9,293,103
Change in non-cash operating working capital:		
Accounts receivable	(2,310,491)	(9,425,521
Inventories	5,002,675	1,028,111
Prepaid expenses and deposits	(32,448)	(207,326
Accounts payable and accrued liabilities	641,692	4,079,322
Redemption premium on preferred shares	1.057.052	(652,750
	1,857,953	4,114,939
Cash used in discontinued operations (note 12)	(4,266,504)	(2,243,918
	(2,408,551)	1,871,021
Cash flows from (used in) financing activities:		
Bank indebtedness	_	(2,557,939
Senior long-term debt	_	(761,672
Other long-term debt	(407,624)	_
Capital leases	(1,757,585)	(1,016,112
Preferred share redemption	_	(1,994,520
Issue of share capital, net of share issue costs	22,318,459	17,650,748
	20,153,250	11,320,505
Cash flows from (used in) investing activities:		
Purchase of property and equipment	(2,677,071)	(2,355,642
Repayment of note payable and transaction costs (note 2)	(12,754,510)	
Cash from (used in) discontinued operations (note 12)	28,796	(582,444
	(15,402,785)	(2,938,086
ncrease in cash position	2,341,914	10,253,440
Cash, beginning of year	10,253,440	-
Cash, end of year	\$ 12,595,354	\$ 10,253,440
Supplemental disclosure: Interest paid	¢ 141.766	ė 104 463
Interest paid Interest received	\$ 141,766	\$ 184,463
interest received	\$ 266,652	\$ 166,017

See accompanying notes to consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years ended December 31, 2005 and 2004

CSI Wireless Inc. (the "Company") is incorporated under the laws of the Province of Alberta. The Company is actively involved in the design, manufacture and marketing of advanced wireless and precision Global Positioning System ("GPS") products and technologies.

1. Significant accounting policies:

(a) Principles of consolidation:

These consolidated financial statements include the accounts of the Company and its subsidiaries, all of which are wholly-owned.

(b) Revenue recognition:

The Company generates revenue from the sale of equipment and from the provision of engineering services.

Revenues from the sale of equipment are recognized upon shipment and when all significant contractual obligations have been satisfied and collection is reasonably assured. Accruals for warranty costs, sales returns and other allowances at the time of shipment are based upon contract terms and anticipated claims.

Revenues from non-recurring engineering services are recognized as specific contract milestones are met. The attainment of milestones approximates actual performance.

(c) Inventories:

Inventories are valued at the lower of cost and market. Cost is determined on an average-cost basis and market is determined at net realizable value for finished goods and work in process and replacement cost for component parts.

(d) Property and equipment:

Property and equipment is recorded at cost. Amortization is provided at the following annual rates:

Assets	Method	Rate
Office and production equipment	declining balance	20% – 30%
Computer equipment and software	declining balance	30%
Licenses and other assets	straight-line	2 – 10 years
Leasehold improvements	straight-line	10 years

Amortization is charged from the date of acquisition of an asset.

(e) Research costs:

Ongoing research costs, net of related government incentives and grants, are charged to earnings in the current period. No government incentives or grants were received in the year.

(f) Goodwill:

Goodwill is the residual amount that results when the purchase price of an acquired business exceeds the sum of the amounts allocated to the assets acquired, less liabilities assumed, based on their fair values. Goodwill is allocated, as of the date of the business combination, to the Company's reporting units that are expected to benefit from the business combination.

1. Significant accounting policies (continued):

(f) Goodwill (continued):

Goodwill is not amortized, but is tested for impairment annually in the fourth quarter, or more frequently if events or changes in circumstances indicate that the asset might be impaired. The impairment test is carried out in two steps. In the first step, the carrying amount of the reporting unit is compared with its fair value. When the fair value of a reporting unit exceeds its carrying amount, goodwill of the reporting unit is considered not to be impaired and the second step of the impairment test is unnecessary. The second step is carried out when the carrying amount of a reporting unit exceeds its fair value, in which case the implied fair value of the reporting unit's goodwill is compared with its carrying amount to measure the amount of the impairment loss, if any. The implied fair value of goodwill is determined in the same manner as the value of goodwill is determined in a business combination using the fair value of the reporting unit as if it was the purchase price. When the carrying amount of a reporting unit's goodwill exceeds the implied fair value of the goodwill, an impairment loss is recognized in an amount equal to the excess. As a result of the current year's assessment no impairment loss has been recognized on the goodwill recorded in continuing operations.

(g) Intangible assets:

In conjunction with the acquisition of the Outback Business (note 2), the Company acquired intangible assets of \$5,216,796, all of which are subject to amortization. The aggregate carrying amount is comprised of a number of identified intangible assets including trade-names, customer lists, customer and dealer relationships, technology and a non-competition agreement. The carrying value of these assets will be assessed whenever an event or changes in circumstances indicate that their carrying amount may not be recoverable.

Amortization is provided at the following annual rates:

Assets	Method	Rate
Trademarks and brands	straight-line	20 years
Marketing and distribution assets	straight-line	5 years
Technology	straight-line	5 years

(h) Per share amounts:

The calculation of basic earnings (loss) per common share is based on the weighted average number of common shares outstanding. The diluted earnings per share calculation uses the treasury stock method.

(i) Foreign currency translation:

Foreign currency balances of the Company's foreign subsidiaries, which are considered to be integrated, are translated on the following basis:

- monetary assets and liabilities are translated at the rates of exchange prevailing at the balance sheet dates.
- non-monetary assets, liabilities and related depreciation expense are translated at historical rates.
- sales and expenses are translated at the average rate of exchange during the month in which they
 are recognized.

Any resulting foreign exchange gains and losses are included in earnings.

(j) Stock-based compensation plans:

The Company has two stock-option plans, which are described in note 8(c). The Company applies the fair value method to all stock-based payments and awards. Under the fair value method, the Company calculates the fair value of stock option grants or direct awards of stock and records that fair value as compensation expense over the vesting period of those grants and awards, and an equal amount is recorded in contributed surplus. Upon exercise of stock options, the amount of compensation expense previously recorded in contributed surplus is moved to share capital.

(k) Income taxes:

The Company follows the asset and liability method of accounting for income taxes. Under this method, future income tax assets and future income tax liabilities are recorded based on temporary differences – the difference between the carrying amount of an asset and liability in the consolidated balance sheet and its tax basis. Future income tax assets and future income tax liabilities are measured using enacted or substantively enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to settle. The effect on future income tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the date of substantive enactment.

To the extent that future income tax assets are not considered more likely than not to be realized, a valuation allowance is provided.

(I) Use of estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(m) Comparative figures:

Certain comparative information for 2004 has been restated to conform with the current year's presentation, including disclosures relating to discontinued operations (note 12).

2. Business acquisition:

On April 8, 2005, the Company, through its wholly-owned subsidiary Hemisphere GPS LLC (previously named Satloc LLC), completed the acquisition of certain sales, marketing and distribution assets relating to the Outback® line of products (the "Outback Business") from RHS, Inc. ("RHS"). The acquisition has been accounted for using the purchase method and the allocation of the purchase price based on fair values was as follows:

Current assets	\$ 9,728,864
Property and equipment	1,962,990
Intangible assets	5,216,796
Goodwill	18,003,957
Current liabilities	(7,134,735)
Long-term debt	(1,333,889)
	\$ 26,443,983

2. Business acquisition (continued):

Consideration paid consisted of:

Note payable Common shares issued Transaction costs	\$ 11,909,061 13,689,473 845,449
	\$ 26,443,983

The note payable was settled on April 20, 2005 subsequent to the closing of the Company's private placement of common shares (note 8(b)).

The 4,400,000 common shares issued are held in escrow with 1,000,000 to be released on each the first and second anniversary of the closing date and 1,950,000 to be released on the third anniversary of the closing date. The remaining 450,000 shares are subject to holdback against certain claims that may arise for which the Company has been indemnified, and will remain in escrow until the earlier of the settlement of the associated claims or ten years after closing of the acquisition.

Under Performance Warrants issued to RHS, an additional 2,100,000 common shares may be issued to RHS. The Performance Warrants entitle the holder to acquire, for no additional consideration, 2,100,000 common shares of the Company if the Outback Business achieves defined growth and profitability targets in fiscal 2005, 2006 and 2007. If the common shares attributable to these Performance Warrants become issuable, they will be accounted for as additional goodwill on the acquisition. No amounts have been recorded in these financial statements related to the Performance Warrants as the required growth and profitability targets for 2005 were not met. The growth and profitability targets are stated on an annual and cumulative basis such that all of the common shares remain issuable if the cumulative targets are met, despite a shortfall relative to the annual targets in any year.

3. Property and equipment:

December 31, 2005		Cost		epreciation		Net book value
Office and production equipment	\$	10,136,238	\$	4,204,878	\$	5,931,360
Computer equipment and software		5,189,211		2,185,717		3,003,494
Licenses and other assets		2,834,959		1,671,861		1,163,098
Leasehold improvements		474,878		145,347		329,531
	\$	18,635,286	\$	8,207,803	\$	10,427,483
December 31, 2004		Cost		ccumulated epreciation		Net book value
Office and production equipment	\$	7,908,230	\$	2,933,041	\$	4,975,189
Computer equipment and software		2,526,745	·	1,540,683	·	986,062
Licenses and other assets		2,011,691		1,023,478		988,213
Leasehold improvements		261,049		73,825		187,224
	Ś	12.707.715	\$	5 571 027	\$	7 136 688

Included in property and equipment is equipment under capital lease with a cost of \$3,262,000 (2004 – \$3,453,000), accumulated amortization of \$1,111,000 (2004 – \$1,008,000) and a net book value of \$2,151,000 (2004 – \$2,445,000). Letters of credit totaling \$1,860,000 have been issued as security for certain of these assets which reside in China with the Company's external manufacturing partner.

4. Intangible assets:

December 31, 2005		Cost	Accumulated depreciation	Net book value
Trademarks and brands Marketing and distribution assets Technology	\$	2,387,970 2,253,264 575,562	\$ 85,223 321,676 82,164	\$ 2,302,747 1,931,588 493,398
	\$	5,216,796	\$ 489,063	\$ 4,727,733

5. Long-term debt:

	2005	 2004
Term debt, with a principal of US \$672,275, repayable in monthly installments of US \$37,465 with interest calculated at 6.75%, maturing August 2007 and secured by specific computer equipment and software	\$ 783,806	\$ -
Less: current portion	483,134	
	\$ 300,672	\$ _

6. Preferred shares:

(a) Authorized:

Unlimited number of first preferred shares

Unlimited number of second preferred shares

(b) Issued:

The terms of the preferred shares allowed the holder of the shares to demand redemption in the form of either shares or cash at any time after April 1, 2004. On January 1, 2004, 150,000 preferred shares were issued representing the final performance-related issuance of preferred shares in accordance with a related business acquisition agreement.

On September 1, 2004, the preferred shareholder exercised its redemption right under the terms of the preferred shares. As a result, the Company redeemed 1,511,000 preferred shares for \$2,647,270. This amount included \$652,750 of redemption premium and \$1,994,520 of principal. As a result, there are no outstanding preferred shares at December 31, 2005 and 2004.

7. Capital lease obligations:

Estimated lease payments are as follows:

		2005	2004
2005	\$	_	\$ 1,214,534
2006	784	4,310	376,295
2007	308	8,016	103,005
2008	120	0,925	-
Total future minimum capital lease payments	1,213	3,251	1,693,834
Less: interest portion	63	3,353	69,150
Net minimum lease payments	1,149	9,898	1,624,684
Less: current portion	74	1,487	1,162,147
	\$ 408	8,411	\$ 462,537

8. Share capital:

(a) Authorized:

Unlimited number of common shares

(b) Issued:

	Number of shares	Amount
Balance, December 31, 2003	26,916,691	\$ 49,551,086
Issued on exercise of stock options	288,434	563,897
Issued on private placement	5,000,000	16,250,000
Exercise of share purchase warrants (note 8(e))	744,943	1,473,955
Exercise of agents options and warrants (note 8(f))	491,084	873,686
Share issue costs	_	(1,510,790)
Transfer from contributed surplus on exercise of stock options	-	71,866
Balance, December 31, 2004	33,441,152	\$ 67,273,700
Issued on exercise of stock options	1,070,579	2,385,601
Issued on private placement	4,000,000	15,000,000
Exercise of share purchase warrants (note8(e))	2,641,000	5,282,000
Exercise of agents warrants (note 8(f))	53,718	107,436
Exercise of bankers warrants (note 8(g))	250,000	625,000
Issued on business acquisition (note 2)	4,400,000	13,689,473
Share issue costs	-	(1,081,578)
Transfer from contributed surplus on exercise of stock options	-	181,751
Balance, December 31, 2005	45,856,449	\$103,463,383

(c) Stock options:

(i) Share option plan:

The Company has a share option plan, whereby options to purchase common shares may be issued to directors, officers, employees, key consultants and agents of the Company subject to certain terms and conditions. Stock options granted vest over a period of two to four years and expire at various dates through 2010.

(ii) Wireless Link acquisition share option plan:

In connection with the Company's acquisition of Wireless Link Corporation in 2000, the Company adopted the Wireless Link Acquisition Share Option Plan and reserved options to purchase common shares of the Company for certain directors, officers, and employees of Wireless Link. The terms of the plan are substantially similar to those set forth in the Share Option Plan noted above. This plan, and all stock options outstanding under this plan, expired in 2005.

At December 31, 2005, the following stock options are outstanding out of a total of 5,600,000 reserved for issuance:

	2005	2004
Share Option Plan	3,176,165	3,557,903
Wireless Link Plan	-	225,593
	3,176,165	3,783,496

Changes in the number of options, with their weighted average exercised prices for both plans combined, are summarized below:

	Decembe	December 31, 2005		December 31, 2004		
	Number of options	Weighted average exercise price		Number of options	Weighted average exercise price	
Stock options outstanding, beginning of year	3,783,496	\$ 2.22		2,785,209	\$ 1.98	
Granted	670,500	3.01		1,503,031	2.60	
Exercised	(1,070,579)	2.23		(288,434)	1.95	
Cancelled/expired	(207,252)	2.67		(216,310)	2.25	
Stock options outstanding, end of year	3,176,165	\$ 2.35		3,783,496	\$ 2.22	
Exercisable at year end	1,943,998	\$ 2.14		2,230,759	\$ 2.11	

	Opt	ions outstanding		Options ex	ercisable
Range of exercise prices outstanding	Number outstanding at December 31, 2005	Weighted average remaining contractual life (months)	Weighted average exercise price	Number exercisable at December 31, 2005	Weighted average exercise price
\$ 1.14 - 2.00 2.01 - 3.00 3.01 - 4.00	1,421,537 1,264,128 490,500	32 38 51	\$ 1.64 2.67 3.58	1,088,645 730,127 125,226	\$ 1.63 2.66 3.55
\$ 1.14 - 4.00	3,176,165	37	\$ 2.35	1,943,998	\$ 2.14

8. Share capital (continued):

(d) The fair value of each stock option granted is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions: zero dividend yield; weighted average volatility of 57%; risk-free rate of 5%; and expected lives of 2.5 years. The weighted average fair value of options granted during the year was \$1.03 (2004 – \$1.06) per option. For the year ended December 31, 2005, the Company has recorded \$1,005,237 (2004 – \$694,677) as compensation expense, including the amount that is attributable to, and included in, the loss from discontinued operations.

(e) Share purchase warrants:

- (i) On March 3, 2004, the Company completed a fully subscribed underwritten private placement of 5,000,000 special warrants, which included 1,000,000 special warrants pursuant to the exercise of the underwriters' option. The special warrants were purchased at a price of \$3.25 per special warrant, for gross proceeds of \$16,250,000. Each special warrant entitled the holder to acquire one common share for no additional consideration. Final receipt of the short form prospectus was received on March 29, 2004, and the special warrants were converted into common shares on April 8, 2004.
- (ii) Pursuant to a private placement completed in August 2003, the Company issued 3,305,750 common share purchase warrants that entitled the holders to acquire 3,305,750 common shares at a price of \$2.00 per share, expiring August 8, 2005. The 2,641,000 warrants outstanding at December 31, 2004 were exercised in 2005.

(f) Agents options:

Pursuant to a private placement completed during August 2003, 214,873 agents options were issued which entitled the agent to acquire one common share and one warrant at an exercise price of \$1.60 per unit. All options were exercised before expiring on August 8, 2004. For each agents option exercised, a warrant was issued to acquire a common share at an exercise price of \$2.00 per warrant until August 8, 2005. At December 31, 2004, 53,719 warrants were outstanding. During 2005, all of these warrants were exercised.

(g) Bankers warrants:

At December 31, 2004, there were 250,000 bankers warrants outstanding that entitled the Company's former bank to purchase 250,000 common shares of the Company at an exercise price of \$2.50 per common share. These bankers warrants were exercised during 2005.

9. Contributed surplus:

Opening contributed surplus, December 31, 2003 Retroactive adoption of fair value method	\$ 156,049 398,134
	554,183
Stock-based compensation expense Stock options exercised	694,677 (71,866)
Balance, December 31, 2004	1,176,994
Stock-based compensation expense Stock options issued on acquisition Stock options exercised	1,005,237 36,184 (181,751)
Balance, December 31, 2005	\$ 2,036,664

10. Income taxes:

Income tax expense varies from the amount that would be computed by applying the combined Federal and Provincial income tax rate of 33.62% (2004 – 33.87%) to earnings before income tax as follows:

	2005	 2004
Expected income tax (recovery)	\$ (1,805,000)	\$ 2,410,000
Increase (decrease) resulting from:		
Unrecognized future tax assets	3,850,000	(3,097,000)
Permanent differences	309,000	607,000
Impact of future enacted tax rates and exchange rate	240,000	482,000
Impact of foreign jurisdiction tax rates	(655,000)	505,000
Alternative minimum tax expense		145,000
Tax recovery on loss from discontinued operations	(1,939,000)	(907,000)
Income tax expense	\$ 	 145,000

The components of the Company's net future income tax assets, no portion of which has been recorded in these financial statements, are as follows:

		Asse	et (Liability)	
December 31, 2005	Canada	Ur	nited States	Total
Net operating losses	\$ 808,000	\$	9,529,000	\$ 10,337,000
Research and development tax pools	761,000		_	761,000
Property and equipment	(141,000)		(539,000)	(680,000)
Share issue costs	677,000		_	677,000
Inventory	_		46,000	46,000
Goodwill	_		(199,000)	(199,000)
Reserves	122,000			122,000
Restructuring costs	_		42,000	42,000
Unrealized foreign exchange loss	-		209,000	209,000
	\$ 2,227,000	\$	9,088,000	\$ 11,315,000

D		Canada	 set (Liability) nited States	Total
December 31, 2004		Cariada	 inted States	
Net operating losses	\$	1,091,000	\$ 5,714,000	\$ 6,805,000
Research and development tax pools		598,000	-	598,000
Property and equipment		(218,000)	(6,000)	(224,000)
Share issue costs		631,000	_	631,000
Inventory		· –	(27,000)	(27,000)
Goodwill			(318,000)	(318,000)
	\$	2,102,000	\$ 5,363,000	\$ 7,465,000

10. Income taxes (continued):

The net operating loss carry-forwards reflected above expire as follows:

	Net operating losse
United States: 2018	\$ 991,00
2019 2020 and beyond	3,961,00 18,871,00
	\$ 23,823,00
Canada: 2010 2014 2015	\$ 500,00 1,233,00 669,00
	\$ 2,402,00

The Company has unrecognized tax credits totaling \$2,100,000 in Canada, and \$2,044,000 in the United States relating to its research and development activities.

11. Segmented information:

(a) Operating segments:

The Company determines the information to report about operating segments based upon the structure in which management has organized the operating segments within the Company for making operating decisions and assessing financial performance.

The Company's chief operating decision maker is the Company's President and CEO. The President and CEO reviews financial information presented by its two operating segments – the Hemisphere GPS Business Unit and the Wireless Business Unit. The operating segments are defined by the primary technologies incorporated in their product lines.

Years ended December 31:

	Hemisphe	re GPS Unit	Wirele	ss Unit	Corp	orate	Tot	tal
	2005	2004	2005	2004	2005	2004	2005	2004
Sales	\$ 32,677,000	\$ 32,003,000	\$ 42,410,000	\$ 42,496,000	\$ -	\$ -	\$ 75,087,000	\$ 74,499,000
Interest (income) expense	_	_	_	_	(144,000)	37,000	(144,000)	37,000
Amortization	1,854,000	821,000	1,303,000	643,000	_	_	3,157,000	1,464,000
Earnings (loss) from continuing operations	s (1,243,000)	8,050,000	(498,000)	2,364,000	(3,627,000)	(3,444,000)	(5,368,000)	6,970,000
Net earnings (loss)	(1,243,000)	8,050,000	(7,167,000)	(313,000)	(3,627,000)	(3,444,000)	(12,037,000)	4,293,000
Property and equipment Intangible assets	4,702,000	3,544,000	5,725,000	3,593,000	-	-	10,427,000	7,137,000
and goodwill	27,123,000	4,391,000	13,527,000	13,527,000	_		40,650,000	17,918,000
Total assets	55,458,000	29,595,000	34,731,000	33,212,000	-	_	90,189,000	62,807,000
Capital expenditures	1,311,000	736,000	1,366,000	1,620,000	_	_	2,677,000	2,356,000

(b) Assets and sales by geographic segment:

	Ass	Sa	les	
	2005	2004	2005	2004
United States	\$ 72,988,000	\$ 38,466,000	\$ 52,559,000	\$ 67,038,000
Canada	17,201,000	24,341,000	9,671,000	1,417,000
Europe	_		4,175,000	1,426,000
Other	-	-	8,682,000	4,618,000

Sales are attributed to geographic segments based on the location of the customer.

(c) Major customers:

Of the Company's sales for the year ended December 31, 2005, 50% (2004 – 56%) was to one customer. During the year, the Wireless Business Unit had sales to one customer in the United States totaling \$37,850,000 (2004 – \$41,827,000).

12. Discontinued operations:

In the fourth quarter of 2005, the Company commenced activities to restructure and dispose of its Telematics product line, which was a component of the Wireless Business Unit. The Company has commenced discussions with certain potential buyers and is targeting the disposal of the product line in 2006. In connection with the decision to proceed with the disposal of this product line, restructuring costs totaling \$1,611,000 have been recorded to reflect incremental reserves for inventory, accounts receivable, property and equipment and severance costs that are determined to be necessary as a result of this decision. In addition, an impairment of goodwill attributed to the discontinued operations has been recorded totaling \$900,000.

The results of the discontinued operations are as follows:

Years ended December 31:

	2005		2004
Sales	\$ 4,115,619	\$	7,057,751
Cost of sales	4,196,588		5,527,978
Expenses:	(80,969))	1,529,773
Research and development	2,572,435		2,051,412
Selling	1,889,983		1,492,004
General and administrative	1,022,726		594,336
Stock-based compensation	95,871		47,627
Amortization	107,810		21,358
Goodwill impairment	900,000		-
	6,588,825		4,206,737
Loss from discontinued operations	\$ (6,669,794)	\$	(2,676,964)

12. Discontinued operations (continued):

Assets and liabilities presented in the consolidated balance sheet are recorded at fair value and include the following assets and liabilities of discontinued operations:

	2005	2004
Current assets Property and equipment Goodwill Current liabilities	\$ 982,068 463,981 – (684,409)	\$ 2,303,808 600,587 900,000 (706,540)
	\$ 761,640	\$ 3,097,855

The cash flow from discontinued operations are as follows:

Years ended December 31:

	2005	2004
Cash flows from (used in) operating activities:		
Net loss from discontinued operations Items not involving cash:	\$ (6,669,794)	\$ (2,676,964)
Amortization	107,810	21,358
Goodwill impairment Stock based compensation	900,000 95,871	47,627
·	 (5,566,113)	(2,607,979)
Change in non-cash operating working capital:		
Accounts receivable	1,092,940	813,506
Inventories	228,800	(3,449)
Accounts payable	(22,131)	(445,996)
	(4,266,504)	(2,243,918)
Cash flows from (used in) investing activities: Property and equipment	28,796	(582,444)
	\$ (4,237,708)	\$ (2,826,362)

13. Financial instruments:

The carrying values of cash, accounts receivable, bank indebtedness and accounts payable and accrued liabilities approximate their fair value due to the relatively short periods to maturity of these instruments. All long-term debt and capital lease obligations with variable interest rates are assumed to be at fair value and therefore are not revalued.

The nature of these instruments and the Company's operations expose the Company to the following risks:

(a) Credit risk:

Credit risk reflects the risk the Company may be unable to recover accounts receivable. The Company employs established credit approval and monitoring practices to mitigate this risk.

(b) Interest risk:

The Company is exposed to interest rate risk to the extent that it may draw on its operating line of credit or other forms of debt which calculate interest as a function of current lending rates.

(c) Foreign exchange risk:

The Company is exposed to foreign exchange risk in that the majority of its revenues and a significant portion of its expenses are denominated in US dollars. In addition, the Company is exposed to foreign exchange risk relating to components of working capital that are denominated in US dollars.

14. Commitments:

The Company is committed to annual minimum operating lease payments, excluding tenant-operating costs, of:

2006	\$ 1,272,000
2007	1,162,000
2008	845,000
2009	786,000
2010	651,000
Thereafter	386,000

15. Related party transactions:

In connection with the acquisition of the Outback Business, the Company has ongoing transactions with the vendor, RHS, which is a company wholly-owned by a director and member of the Company's senior management team.

- (a) Included in sales for the year ended December 31, 2005 is \$571,000 for sales of Outback products to RHS.
- (b) At the time of the acquisition, the Company entered into a services agreement with RHS whereby certain of the Company's employees spend a defined percentage of their time providing management and administrative services to RHS and a few RHS employees perform some administrative duties for the Company. Included in expenses is an expense recovery of \$475,000 for amounts charged to RHS under this agreement and \$39,000 of expense related to services provided to the Company by RHS.
- (c) The Company has entered into a lease agreement for the use of an office building, furniture and equipment owned by RHS in Hiawatha, Kansas. For the year ended December 31, 2005, \$80,000 in lease payments are included in expenses.
- (d) At the time of the acquisition of the Outback Business, the Company entered into a charter services agreement for the charter use of an airplane owned by RHS, and managed by a third party. During 2005, charter fees of \$261,000 were paid to the third-party management company for use of the airplane.
- (e) Accounts receivable at December 31, 2005 includes \$708,000 in amounts due from RHS for product sales and administrative services fees.

All transactions occurred in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

16. Contingencies:

(a) Legal matters:

The Company is subject to the following claims and lawsuits, the outcome of which are not determinable:

- (i) The Company is the defendant in a lawsuit in which the plaintiff claims that certain of the Company's GPS products infringe a patent held by them. The Company does not believe that its products infringe upon the referenced patent and will vigorously defend its position.
- (ii) The Company has been served a demand for arbitration relating to a supply agreement entered into with a customer. The demand for arbitration alleges breach of contract giving rise to damages. The Company believes that it did not breach the supply agreement. The parties have agreed to hold non-binding mediation discussions with the objective of resolving the dispute prior to entering into formal binding arbitration.

In addition, the Company is subject to claims and contingencies related to lawsuits and other matters arising in the normal course of operations. Management believes the ultimate liability, if any, arising from such claims or contingencies, is not likely to have a material adverse effect on the Company's results of operations or financial condition.

16. Contingencies (continued):

(b) Guarantee:

The Company has entered a guarantee agreement ("Guarantee") with a company that supplies components to a contract manufacturing company ("CM") engaged to manufacture products for the Company. Under this agreement, the Company guarantees, to a maximum of US\$4 million, amounts owing by the CM to the components supplier. The Company would be required to settle the obligations of the CM to the components supplier in the event that the CM does not make payment for amounts owing to the components supplier and following reasonable best efforts by the components supplier to collect or enforce payment from CM pursuant to the terms of the relevant purchase orders. In connection with this Guarantee, the Company has entered into an indemnification agreement with the CM whereby the CM has indemnified the Company for any losses or costs that are incurred under the Guarantee. The Guarantee will remain in force with respect to all component supplies until the Company notifies the components supplier that no further purchases of the component are to be made by the CM, after which time the Guarantee will not apply to any further purchases.

17. Subsequent event:

On January 19, 2006, the Company announced that it had completed the acquisition of the business assets of Del Norte Technology, Inc. for US\$940,000.

CORPORATE INFORMATION

Directors

Related

Stephen Verhoeff President & CEO

Richard Heiniger President, Hemisphere GPS

Unrelated

Michael Lang⁽¹⁾⁽²⁾⁽³⁾ Chairman StoneBridge Merchant Capital Corp.

Paul Camwell⁽⁴⁾ Vice President & CTO Extreme Engineering Ltd.

Brian Hamilton⁽²⁾⁽⁴⁾ Executive & Financial Consultant

Howard Yenke⁽³⁾ Retired Executive

Paul Cataford⁽²⁾
President & CEO
University Technologies International Inc.

- (1) CSI Wireless Board Chairman
- (2) Audit Committee
- (3) Compensation Committee
- (4) Corporate Governance Committee

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VP Precision Products, Hemisphere GPS

Ronald Spinek VP Air Sales, Hemisphere GPS

William Burdick VP Ground Sales, Hemisphere GPS

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Ken Olson VP Finance, Wireless

Lisa Smith VP Supply Chain, Wireless

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